

UNIQUE LATIN AMERICA NEWS

Hello everyone!

Well, where do I start??? So much has been happening in the last 2 months! As you can see, I have been very busy re-branding my business....I completely underestimate how long this was going to take! But luckily now everything is done, including my new website :) Please have a look when you get a chance www.uniquelatinamerica.com.au In here you will find all the information you need from each of my partners; including fact sheets, itineraries, rates, maps, photos and videos. I am happy to receive any feedback from you guys as I will be updating the website on a regular basis to include the latest news of all my products.

Further, for those ones who attended ATALA last week, I am sure you met the lovely Lisa Baddock (in the picture). Lisa will be working with me on a part time basis. Her email is lisa@uniquelatinamerica.com.au However, I will continue to be your first point of contact for everything. Lisa will help me behind the scenes and will also focus on Marketing, Communications and PR.

Lastly, but not least, it was GREAT to see you all during ATALA (Sydney & Melbourne) and South America On Show (Auckland). I honestly feel so happy that we are all working together towards achieving the same goal: Increase the awareness and sales to Latin America :)

Have a great weekend everyone and please read the updates from my products in the newsletter below.

All the best, Bec x



MOUNTAIN LODGES OF PERU

Re-branding to celebrate 10 years of operation

In an exciting new chapter for MLP, they are unveiling a new look to celebrate 10 years of operation!

The new brand continues to honour their ancient Andean heritage whilst also harnessing the contemporary elegance embraced in the architecture of their lodges. To celebrate this exciting news, they are offering 15% off select departures in 2017. Just confirm a new booking before September 15 to travel on either The Salkantay Trek to Machu Picchu or the Sacred Valley & Lares Adventure to Machu Picchu to receive 15% off selected departures.

Salkantay Trek: 4 Nov, 15 Nov, 16 Nov, 21 Nov, 24 Nov, 27 Nov, 28 Nov, 29 Nov, 30 Nov, 2 Dec, 3 Dec, 13 Dec, 14 Dec, 17 Dec

Sacred Valley & Lares 5 Days: 10 Nov, 18 Nov, 19 Nov, 1 Dec, 8 Dec, 19 Dec

Sacred Valley & Lares 7 Days: 9 Dec, 16 Dec

For Terms and Conditions visit: <http://www.mountainlodgesofperu.com/new-image-sale-15-off/>

RAINFOREST EXPEDITIONS

The world's first HarpyCam

Rainforest Expeditions continues to harness innovation in their latest conservation project. The HarpyCam is part of their Wired Amazon Project, which links a grid of cameras in the Tambopata National Reserve. This video footage plays an important role in conservation research through observation of animal behaviour, whilst connecting nature enthusiasts from all over the world with the wonders of the Amazon.

This project tracks the behaviours of rare Amazon species, including the elusive Harpy Eagle.

This eagle is the largest and most powerful raptor in the Americas but sadly the population has decreased considerably due to habitat loss. This visual project is also a great link to show families and children to share the excitement of the Amazon and get introduced to the Harpy Family before they arrive.

For more information go to <http://info.perunature.com/harpycam>



ECOVENTURA GALAPAGOS

MV Origin—Special Departure

Construction is currently underway to welcome a new luxury vessel into Ecoventura's extraordinary fleet. The highly successful MV ORIGIN is now set to have a sister vessel in 2019. We are eagerly anticipating the announcement of the mystery name, which will be unveiled at Travel Mart Latin America and PURE in September.

In the meantime, they have also updated their images and videos for their current vessels for you to access.

MY Letty and Eric https://www.dropbox.com/sh/tonawtqotz52ojv/AAA1_J3sq6khqZJVhYXKYrYCa?dl=0

MV Origin <https://www.dropbox.com/home/origin%20-%202017>

Latest videos <https://www.dropbox.com/sh/ycpio5r9v8s2792/AAAk9sPBSQuuvmS3VVXrBFHa?dl=0>

HOTEL LAS TORRES PATAGONIA

New transfer service from El Calafate

Hotel Las Torres is adding an extra drop off transfer service from the hotel to El Calafate, Argentina. This service is offered twice a day from October to January and is included for guests as part of their all-inclusive package. Private transfers and transfers out of set times can be arranged at an extra cost.

Calafate Pick-Up Times:

Depart 7am, stopping in Cerro Castillo at 11am and arriving at the Hotel by 12.30pm.

Calafate Drop-Off Times (from October to January):

Depart hotel at 7am, stopping in Cerro Castillo at 9am and arriving at El Calafate at 12:30pm

Depart hotel at 2:40pm, stopping in Cerro Castillo at 4:40pm and arriving at El Calafate at 8:10pm.

Find detailed shuttle information here http://www.lastorres.com/wp-content/uploads/bsk-pdf-manager/Shuttle_Service_36.pdf



DELFIN AMAZON CRUISES

Leaders in Responsible Tourism

Delfin Amazon Cruises is well known for being a leader in luxury river cruising, but did you know they are also leaders in responsible tourism? Delfin has partnered with KUYAPA Foundation and engages in a range of initiatives that help to protect the environment and support native communities. While many Amazonian communities are largely self-sustained, their remote locations severely limit their access to necessities. Delfin offers support through donations of clothing, basic medical and educational supplies, as well as organising public works projects.

But perhaps Delfin's greatest contribution is their commitment to local artisans. Delfin features many unique pieces on board their vessels and encourages guests to support Amazon communities by purchasing some of their colourful works. Along with monetary support, purchasing their artworks boosts individual self-esteem, collective pride and helps maintain artistic skills and traditions. Additionally, visits to these communities allow both guests and locals the opportunity to interact with and learn from cultures very different from their own.