



Hola amigos,

How are you? I hope you are keeping well.

As you might recall, this year Unique Latin America has started to work with some retail travel agents; to train and educate them on all things Latin America. I wanted to let you know that the feedback we have received has been fantastic! Many of these agents had never heard of the products I represent and they have told me that these experiences are a great fit for their clients. Please be reassured that we continue to encourage them to book through their preferred South America wholesaler :) I am feeling very positive that if we all continue to work towards the same goal of increasing the awareness of this amazing continent, we will all benefit and grow the destination overall.

Have a great week and please read the following updates of all my products. There are so many great promotions, upgrades, launches, etc. Happy reading!

Saludos,
Bec

MOUNTAIN LODGES OF PERU

Promotion for the Sacred Valley & Lares Adventure to Machu Picchu
[Mountain Lodges of Peru](#) have released a last minute promotion on their culture-focused adventure program, the [Sacred Valley & Lares Adventure to Machu Picchu](#). Place your booking before 15 September 2018 to receive 15% off the regular rates for selected departures in October 2018. That's a saving of up to US\$465 per person!

Select departures October 2018

5-day itinerary: 5, 6, 24, 25, 27, 31.

7-day itinerary: 16, 28.

Details and conditions can be found [here](#)

**IMPORTANT: Please disregard the condition that bookings must be placed before August 10. Unique Latin America has secured an extension until September 15 exclusively for the Australian market.*

New 3-day/2-night Salkantay Excursion is perfect for Aussies!

Between November 2018 and March 2019, MLP is offering a condensed version of their signature program, the *Salkantay Trek to Machu Picchu*. The 3-day [Salkantay Excursion](#) is perfect for time-strapped Aussies looking for an off-the-beaten-track journey to Machu Picchu. This program is a Cusco to Cusco itinerary but guests can easily add on the extension to include a night in the Sacred Valley and a half day tour of Machu Picchu before returning to Cusco. All details and conditions can be found [here](#).



ECOVENTURA

New luxury upgrades available now!

[Ecoventura](#) has just launched 'Private Moments', a unique upgrade option for guests on their luxury expedition vessels, [MV Origin](#) and MV Theory (inaugural voyage March 2019). This upgrade service is perfect for anyone celebrating a special milestone such as an anniversary or birthday, or just looking for more exclusivity on their trip to the Galapagos. For US\$2000 (2 guests, net) guests can enjoy business class upgrades on their flights, VIP transfers, their own private guide as well as private dinners, a zodiac ride at sunset and more. Find full details and conditions [here](#).

Huge Spring 2019 promotion on the MV Origin and MV Theory!

For cruise departures from 1 - 8 September until 9-15 December 2019, receive:

- 10% discount off your cruise rate of US\$7850 (per person double occupancy)
- Free Wi-Fi (Limit one PIN per cabin) available in stateroom or public areas
- Free Airfare to the Galapagos (Only on AVIANCA 1636 and 1637 to/from SCY on Sundays Economy seats)
- Free upgrade to Business Class seats (limited to the first ten guests to confirm)

- Free one-night hotel stay at the luxury boutique Hotel Del Parque in Guayaquil

That's a total value of US\$1700 per person!

There is also a similar offer available on the MY Letty. Find details for all vessels [here](#).



DELFIN AMAZON CRUISES

Big News! Delfin has ditched the single supplement on Delfin II and III

Solo travellers can now enjoy their own luxurious cabin without being hit with the additional 50% single supplement fee on board the Delfin II and III. Please note this offer is only available for 2 cabins per departure.

New website with great features for the trade

<https://www.delfinamazoncruises.com/>

Earlier this year, Delfin made some fantastic improvements to their website including a [virtual tour](#) tool for each vessel - great for helping customers choose their cabins or just get excited for their beautiful vessel of choice. It also gives you access to their comprehensive [sales package](#) where you can download 2019 [rates](#), itineraries, logos, images, fact sheets and more!

Delfin ditches plastic straws on all vessels

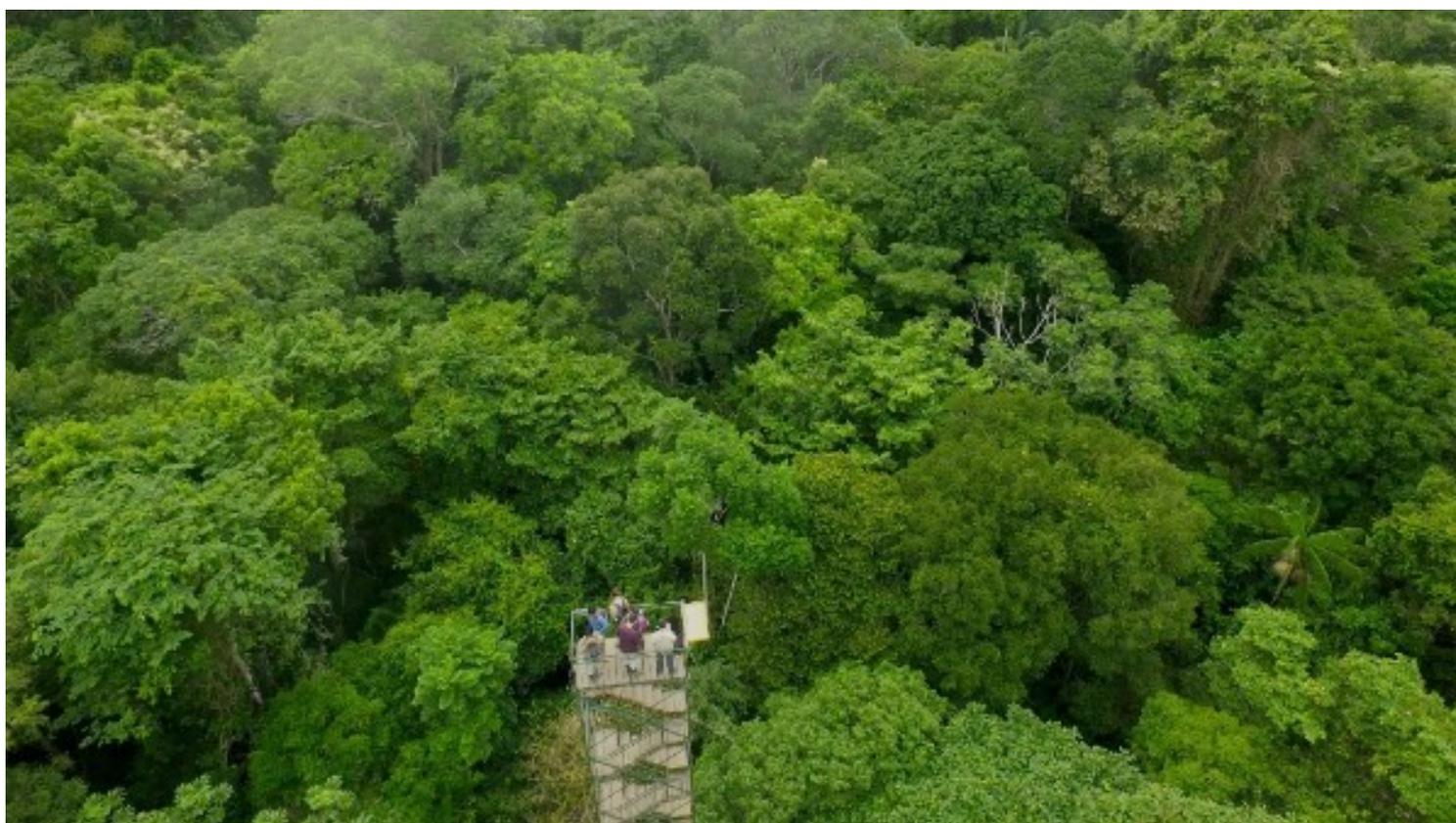
Delfin has eliminated plastic straws on all vessels in a bid to reduce plastic waste and keep the Amazon environment pristine. They now use stainless steel straws and continue to provide guests with refillable water bottles.



RAINFOREST EXPEDITIONS

Serious sustainability

[Rainforest Expeditions](#) has gone completely carbon neutral - the very first operator to do so in the Tambopata region! This is a fantastic achievement and it seems very fitting for a company that continues to lead the way in responsible tourism. You can read our [release](#) which featured on Karry On last week or their company [blog post](#) to learn more.



HOTEL LAS TORRES

Transfer vehicle improvements make for an even more comfortable ride

[Hotel las Torres](#) bought nine new vans to be used at Torres del Paine National Park. Six Mercedes Benz Sprinter vans will accommodate 8 passengers plus a guide and will be used mainly for excursions; while another three Peugeot Traveller Allure vans (super comfortable with leather seats) will be used for transportation from Punta Arenas to Torres del Paine. These new vans complement Hotel las Torres' existing fleet to offer improved service, comfort and security to its passengers.



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