

Rewarding & Unique Travel Adventures in South America

Hola a todos

What a start to 2017! I hear everyone is very busy with lots of enquires & bookings and that makes me very happy. I am sure 2017 will be a great year for South America.

In this new edition of my newsletter you will find a very interesting article about the new Refugio Amazona's science program as well as more information about the Galapagos Sky, Ecoventura's diving boat.

Also, I wanted to let you know that I will be traveling to Carnival in Rio for my 40th Bday so please be aware that I will be **uncontactable** drinking caipirinhas from this **Friday 17th Feb until 7th March**. I promise I will share a picture of my carnival outfit in next edition ;)

All the best, Bec x



DELFIN AMAZON CRUISES

Delfin III

As most of you know, our latest vessel Amazon Discovery, has been re-branded as **Delfin III** since January 2017.

The Delfin III will offer 3, 4 & 6 night cruises this 2017, and 3 & 4 night cruises in 2018 through the Pacaya Samiria National Reserve, the largest and the most richly diverse in the Amazon region . With **capacity of 42 guests**, the Delfin III will allow you more opportunity to market this fantastic destination.

Further, the **Delfin III** features a beautifully designed air conditioned lounge that seats all guests, a canopied outdoor lounge, a superb dining room, an open-air sun deck with a sparkling plunge pool, a Gym, a Boutique and, of course, a Spa offering wellness and rejuvenating treatments. With suites ranging from 236 sq. ft. in the Main Suite to 597 sq. ft. in the Owners Suite, the Delfin III will be priced as much as **20% below competing options** - offering your guests one of the best values cruises in the Amazon.

LAS TORRES HOTEL PATAGONIA

Chile won "best tourism destination in the world"

After winning the award of "South America's Leading Adventure Tourism Destination" in 2015 and 2016, Chile was also crowned "World's Leading Adventure Tourism Destination 2016". Other nominated destinations were Australia, Canada, Ecuador & Japan.

Even though, this is not really our personal achievement, we are still very proud of Chile for winning this recognition. To live up to this award, Hotel Las Torres offers you a wide **variety of excursions** to make your customer's vacation in the untamed Patagonia, unforgettable and unique! Check out our excursion catalogue here: <http://www.lastorres.com/en/folleto-digitaes/>

New dates for Puma Encounter Program

Within one of the world's most spectacular national parks, your customers will head out with an expert, in search of the puma, to observe her in her natural habitat and snap away with their cameras. Along the way, they'll also have the chance to learn more about local fauna. For the next season, these are the 3 dates for this unique program: **14th to 20th October 17, 15th to 17th November 17 and 16th to 23rd March 18.**



MOUNTAIN LODGS OF PERU

EL Retablo Boutique Hotel

El Retablo is a two-story, **17-room bed & breakfast** that celebrates vibrant Peruvian traditions and rich cultural heritage of Cusco. Mountain Lodges of Peru resurrected and converted the historic building into a stylish destination three blocks from Plaza de Armas.

All interior spaces are hand-painted with intricate details by artisans of the Fine Arts School of Cusco and provide a true sense of place. Each of the **10 Superior and 7 Superior Deluxe rooms** has a distinct design and thoughtful amenities including handwoven tapestries, elegant pillows and luxury bed linens. An additional garden patio on the second floor provides a restful haven.

Please let me know if you require rates, high res pictures, fact sheets, etc.

ECOVENTURA GALAPAGOS

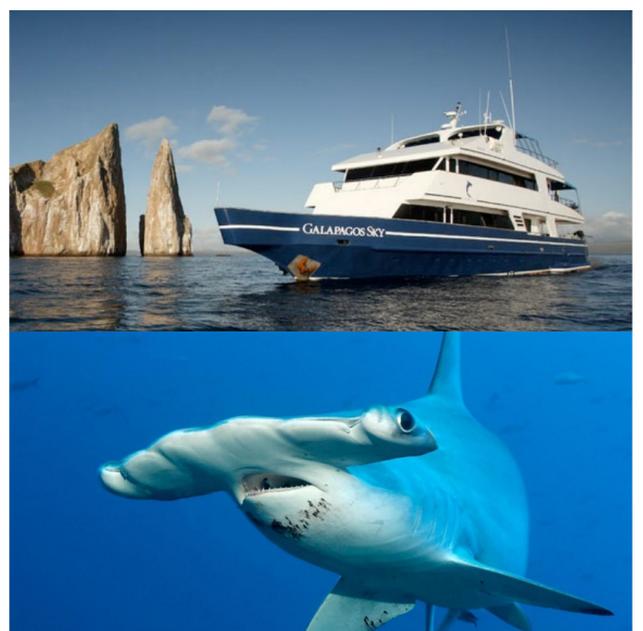
Galapagos Sky—Diving vessel

Our Live-Aboard Diving Cruises to Galapagos are seven night cruises, and the itinerary offers a total of approximately 17 – 19 dives (all weather, current and sea condition dependant) and 3 land excursions on every trip.

Diving in Galapagos is considered **advanced diving** as it occurs in the presence of strong currents, cold water and at times limited visibility, however the diving there is amongst the best one in the world!

During the **7 night itinerary**, your customers will visit **Wolf & Darwin islands** where they will see whale sharks (common here from Mid May through November). Also, at the Arch at Darwin, they will see hammerhead sharks either individually, in small groups, or large schools. Bottlenose dolphins are common. The reef contains many warm water varieties of fish found nowhere else in the Islands. The presence of occasional tiger sharks, black and blue marlin, and killer whales adds on to this amazing diving experience.

If you have customers who are experienced divers, recommend them the **Galapagos Sky**. With only 16 paxs (max) per trip, we provide a very personalised service and intimate experience. For rates, enquires and booking please contact **Amy Lesh** at amy@galapagosky.com



RAINFOREST EXPEDITIONS

Refugio Amazonas—Barcoding in Tambopata

Did you know that most of the world species are still undiscovered? In fact, scientists estimate that there are still five million living organisms that we have yet to identify! The best thing: most of them are in the Amazon, Tambopata included!

The International Barcode of Life project is building a DNA barcode library, the foundation of a future DNA-based identification system for every living organism on Earth. Their goal is to create a 'bio-literate world,' where we can identify any animal or any plant, in a matter of minutes. At Tambopata, we are contributing by cataloging some of the rarest species of insects. On average, we discover one new species a month through this work.

Guests at **Refugio Amazonas Lodge** are invited to participate in this Wired Amazon project during their stay by working with our researchers to trap insects from five different groups and analyzing the findings. If a guest does discover a new species, they get to name it too!

If you have any customers that you think will be interested in this unique experience, offered them the **Wired Amazon Program**.



Trichromia macrostidza (Hampson)

Det.: Juan Grados A.

*This is a new species of moth discovered by one of our guests.